



Paints manufacturer since 1921



TO PROTECT AND COLOR ALL MATERIALS

GREAT INNOVATION SKILLS

OUR MANUFACTURING PROCESSES ARE EFFICIENT AND REPEATABLE

CONSISTENT QUALITY PRODUCTS, COMPLIANT WITH AND SUITED TO OUR CUSTOMERS' REQUIREMENTS

RESPONSIVENESS AND FLEXIBILITY IN PROCUREMENT

MORE ENVIRONMENT-FRIENDLY PRODUCTS

HISTORY



DERIVERY is a family-owned company, specialized in manufacturing paints and varnishes for Industry and Construction. It was founded in 1921, then managed by Maurice Barré as of 1952. In the fifties, the company developed first-hand experience in vegetal oils, with flaxseed oil-based decoration and façade paints. Since the 70's, DERIVERY has been elaborating technical paints, capable of meeting industrial market requirements.

To this day, DERIVERY, managed by David and Thierry Barré, achieves sales revenues of over 10 million Euros with a nearly 50-people staff. 80% of our business is in Industry & Defense and 20% in Construction.



DERIVERY DEPARTMENTS

COLORIMETRY

This is all about generating thousands of colors, calibrating dyes, and elaborating color charts and inspection through spectrophotometers. Three coloring systems have been elaborated for industry, construction and environment-friendly paints. These systems enable color matching with all commercially available color charts.



This department owns a small manufacturing unit, which enables the fast and flexible production of colors up to 250 kg. Our Brionne plant also owns a sanding unit, a paint spray / drying booth, which happens to be also a training facility for our dealers and industrial customers.

QUALITY

In charge of defining and implementing continuous improvement principles, in compliance with quality and environment standards requirements. This department draws-up all quality system documents. Quality Department is in charge of organizing and achieving internal and external audits. They also conduct regulatory watch as regards Quality, Safety and Environment. They are the contact for quality issues and enforcement of regulation requirements.

Contact : Thierry Hébert - qualite.derivery@derivery.fr

LOGISTICS

In charge of product management, as well as order-picking and national or international shipping. Over 80% of our catalog products are permanently available.



SALES

In charge of customers, both in France and abroad, and of various shipping standards, especially for exporting chemicals. They rely on a network of 25 independent, regional distributors, versus 250 in the construction field. They are our distributors' and customers' technical support.

Contact : Liliane Harnieh - derivery@derivery.fr

R&D AND INSPECTION LABS

Their research is focused on efficient products, as per new environmental standards, especially developing aqueous phases and HDE (High Dry Extracts), which are ecological paints based on natural binders. The Inspection Lab analyzes products at production and draws-up Certificates of Conformity, as regards colorimetry, sheen, grind, viscosity, density and dry extract contents. This department is comprised of 7 people : 1 doctorate in chemistry, 2 engineers and 4 technicians.

Contact : Stéphane Van Butsele - labo.derivery@derivery.fr





INDUSTRY



DERIVERY capitalizes on 40 years' experience in the Industry and Defense fields, which account for 80 % of our turnover.

DERIVERY is directly in contact with major industrial companies through our sales department and our distribution network. Tinting systems, either solvent-borne or in aqueous phase, enable product customization in short manufacturing circuit. This organization provides both flexibility and proximity throughout France and Europe.

Our R&D lab allows for technical solutions, adapted to each of our customers' specifications, as well as complying with current standards and our constant focus on innovation and technical performance.

We are involved in industrial fields such as machine tools, steel construction, truck and agricultural machine manufacturing, metal forming, tooling for aerospace industry and power, too.

DERIVERY makes sure our customers' needs are met, in searching for efficient and customized solutions.



RAL color chart for Industry Products

**Check our distribution network
on www.derivery.fr**

Our major customers

ALSTOM ENERGIE
BTS INDUSTRIE
CMA
COMAU (FIAT)
CSM BESSAC
DONGFANG TURBINE
GROLLEAU
GUNNEBO
ITRON
NIDEC LEROY SOMER
SERCEL
SIDEL
SOCIMAT
TRANE
TSI
OXY MECA

OUR INDUSTRY LINE

SOLVENT-BORNE PRIMERS

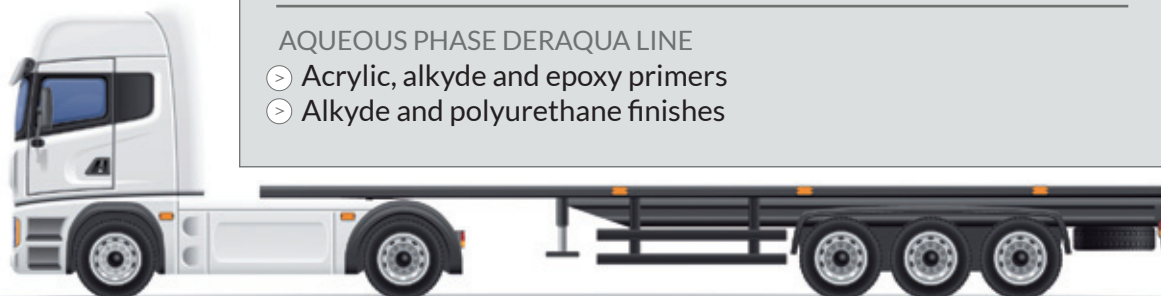
- Mono-component : alkyd, polyester (Primalkyd, Derprotec), Wash and shop primer and weldable primers (Doxalu, Sodox, Deriox)
- Bi-component : Epoxy and PU (Rumcoat, Primader, TV primer)

SOLVENT-BORNE FINISHES

- Mono-component : Urethane, Rumolor alkyd, epoxy ester Derpox, acrylic, chlorinated and cellulosic rubber
- Bi-component : Polycoat Vinylic PU, direct-use PU, textured or structured, polyester and mixed PU, Rumcoat epoxy finish

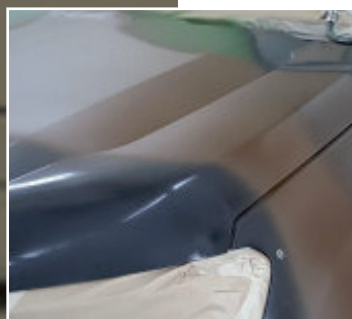
AQUEOUS PHASE DERAQUA LINE

- Acrylic, alkyde and epoxy primers
- Alkyde and polyurethane finishes





DEFENSE



DERIVERY has been involved in the military market since 1989, when our Defense system was certified. Back then, DERIVERY used to sell those specific products to the DGA (French Delegation for Armament) and Volvo Renault Trucks Defense Group.

Since taking over Beckers Company Defense business unit in July 2015, DERIVERY now manufactures a comprehensive line of products intended for the military market, made up of DGA, and various armament industries such as Thales Group, Nexter, CEGELEC Défense and their sub-contractors.

This whole line meets military specifications as regards anticorrosion performances, chemical resistance but also, infrared - and sheen - colorimetry.

Such products are directly distributed by DERIVERY for major companies, and by our distributor network on a regional level. For the specific military market, DERIVERY holds a «RAE» (French Professional Certification) granted by ACQPA (French organization for paint quality certification) and is currently under certification for DEF 003 standard.

DERIVERY also provides technical assistance and support to industrial customers and our distributor network as well. We are also active on foreign military markets, with over 250 specific tints.



Secondary reference color chart for Defense-specific tints

Addressing this military market, we also design high temperature paints, inks for printing on tarps and mesh, adhesion promoters for direct use on non-ferrous metals and composites, paints for direct use on tyres and rubber skirtings, antiskid materials and touch-up spray paints as well.

Our major customers

ACMAT
AXLE TECH
CEGELEC Défense
CNIM
DAHER
DGA
GRUAU
IVECO ASTRA (Groupe Fiat)
JIGE
LE CAPITAINE
LOHR
NEXTER SYSTEMS
MBDA
PANHARD
PIROUX
RTD
ROXEL
SAFRAN
SAINTFRERES CONFECTION
TDA ARMEMENT
THALES
VOLVO
ZHENDRE
ZODIAC AEROSPACE

DEFENSE-SPECIFIC PAINT SYSTEMS

SYSTEM	APPROVAL REPORT
System 03FT1 + DT6	Decontamination report granted 26 June 1984 DAT C8010X0003
System DT21 + DT61	Approval Report granted by DGA in 1994
System DT211 + DT612 System A21+F61 PU750	Approved in 2012 - DEF0003 RAE standard granted by ACQPA



CONSTRUCTION

Interior and façade paints, anti-graffiti, roof-specific, and also metal and wood protection



NATURA

Eco-friendly paints for home use, elaborated with our vegetal binders

www.laboratoire-natura.org



GROUND PAINTING

Surface preparation and repair - paints, varnishes and resins for ground preparation



LINE MARKING

A line of acrylic and eco-friendly paints for sports line marking

www.tracage-sportif.com

Quality Safety and Environment

- Continuous Improvement
- Customer Satisfaction
- Customer and Internal Audits
- Document Management
- Claim Processing
- Compliance with Regulations
- Environmental friendliness
- Safety of People
- Drawing-up of Safety Data Sheets
- Waste Management

Sales Department

- Processing Orders and Calls for Tender
- Commercial and technical follow-up
- Customer Prospecting
- Drawing-up Technical Data Sheets

CUSTOMER

DIRECT CIRCUIT

In-store Products
= 80% of our articles in are stock

Store / Shipping

- Order Preparation
- Logistics
- Shipping
- Preparation of Pallets
- Transport Chartering
- Stock Management

Fill up
the stock

DERIVERY ORGANIZATION: MANUFACTURING CIRCUITS

DIRECT CIRCUIT: 1 - 2 DAYS

SHORT MANUFACTURING CIRCUIT: 1 - 5 DAYS DEPENDING ON INSPECTION ACCURACY

REGULAR MANUFACTURING CIRCUIT: 5 - 10 DAYS DEPENDING ON THE STATE OF RAW MATERIAL STOCKS

REGULAR MANUFACTURING CIRCUIT

Procurement

- Purchasing and reception of raw materials and packagings
- Supplier assessment
- Raw material stock management and incoming inspection

Manufacturing

- Production management
- Preparation of materials
- Primary dispersion or straining
- Secondary dispersion or milling
- Product adjustment
- Finishing

Inspection

Physicochemical and colorimetric inspection of products :

- Colorimetry / infrared
- Density
- Adhesion
- Sheen
- Viscosity
- Dry extract weight
- Grind, pH, refractive index, bacteriology, flash points.
- pH Measurement
- Persoz Hardness
- Issuing Statements of Conformity

SHORT MANUFACTURING CIRCUIT

DERICOLOR System

- Tinting
 - Mixing semi-finished products
 - Emptying Cans
 - Inspection
- Tint, 1 to 250 kg*

Packaging

- Filtering
- Labeling
- Canning
- Tank cleaning

Research & Development Lab

Missions :

- Designing new products
- Customizing products to meet customer specifications
- Technological watch
- Technical support to sales department
- Technical support to production
- Technical expertise for addressing product issues
- Testing as per Customer specifications
- Training for painting in booth and by hand
- Raw material research

Measurement and testing :

- Sheen (glossmeter)
- Viscosity (Brookfield Viscosity, AFNOR cup)
- Adhesion (combs + peeling).
- Pendulum and pencil hardness testing.
- Drying bench
- Resistance to condensation (Moist chamber)
- Resistance to corrosion (Salt mist)
- Resistance to UV (Exposure bench)
- Colorimetric (spectrophotocolorimeters)
- Infra-red (IR spectrophotocolorimeters)
- Refractive index (refractometer)

- Flash point
- Paint coating thickness
- Wet sanding
- Wet resistivity
- Pressing
- Shock
- Shot peening
- Chemical Resistance
- Humidity rate (Karl Fischer titration)
- Paint run threshold lowering
- Conical mandrel bend testing
- Potlife (Stability when stored)

Normandy-based since 1976, DERIVERY owns two production sites there, a few miles from each other, which enables to secure production and to make for perennial procurement for our customers. These two industrial plants produce 2500 tons between them.



PONT-AUTHOU

The Pont Authou plant is dedicated to manufacturing industrial paints, which are solvent-borne, high dry extract paints. Spreading over 4500 m², it includes production units, inspection lab, raw material store and Purchasing Dept.

Pont-Authou site

4 Rue Léon Talmy - BP 117

27290 PONT-AUTHOU

Tél : 02 32 43 74 02 Fax : 02 32 44 89 94

Mail : derivery@derivery.fr



BRIONNE

Over a 43 000 m² business area, the Brionne site, 5 000 m² wide itself, features a state-of-the-art production unit, dedicated to manufacturing aqueous phase and natural paints, but also the R&D lab, Sales and Administration Departments, a store and the Shipping Department as well.

Brionne site

3 Bd Eugène Marie

27800 BRIONNE

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